



PCR Case Study – Croylek Ltd Spindle Professional & Sharepoint

Summary

Requirement	To improve productivity and efficiency for international company growth
Solution	To upgrade existing IT infrastructure and implement business applications to improve efficiency
Benefits	Substantial improvement in the availability and visibility of key documentation throughout the company

The Client

Croylek is a leading supplier of electrical insulation materials, mechanical and thermal protective solutions, harnesses and sleeveings. The company prides itself in the quality of its products and the ability to meet customer requirements within required timescales and offers comprehensive sales and technical support back-up, service and knowledge.

The Challenge

Croylek have experienced impressive growth over the last decade, and have further ambitious plans for future growth. This has been achieved in the UK, and abroad, with the opening of new international offices in the United Arab Emirates, and Hong Kong. Croylek approached PCR as their IT service partner to maintain and improve their IT infrastructure and operations to ensure that their systems could deal with their plans for further growth, both at home and abroad.

The Solution

Croylek's IT requirements have evolved over the years, from a single server set up, to a fault tolerant multi server system. The first priority was the replacement of the legacy file server, and accounting system, with a Windows Server and SQL based ERP solution. This was subsequently further upgraded, with the addition of new servers, to centralise email, file



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storage, and enable the remote international offices to connect and access key applications and data.

It was essential that key personnel had access to central information relating to their customers and suppliers, particularly from abroad and Draycir Spindle Professional was recommended linked to Microsoft Sharepoint.

All transactions sent out to customers and suppliers from their Microsoft Dynamics GP ERP system are automatically filed in Sharepoint via the Spindle Professional solution. Authorised personnel can search for and access any piece of information easily via Sharepoint. One of the key benefits is that no one has to remember to file it – a copy is automatically filed in Sharepoint, as soon as it is sent via email.

The Results

Implementing the new servers has improved system reliability, and provided a more fault tolerant solution to Croylek. It has enabled their remote offices to access key applications, and share information seamlessly with their UK colleagues.

The Electronic Document distribution has saved thousands of pounds in postage and stationery costs, and has improved the accessibility and audit trail of key customer documentation. The Spindle system is constantly evolving, and will be utilised further to improve productivity and reduces costs at Croylek.

Kevin Walker of Croylek commented, “I would not hesitate in recommending PCR as the company to talk to about getting the best IT solution for your needs as they have proved this time and time again with their recommendations to us.”

About PCR

Established in 1992, PCR have a successful track record in delivering Accounting and Business Software solutions and related IT Services to customers in Croydon, London, the South East and further afield. We have proven experience with Spindle Professional and Microsoft Sharepoint. We are a Microsoft Certified Partner, Draycir partner, Premier Partner and Payroll Centre of Excellence for Pegasus and an Accredited Invu partner. PCR have partnered with Croylek since 2004.



Customer

Croylek Ltd

Website

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